

Book recommendations

For those wanting to keep their integrity and spirit in business I would recommend "Leadership & Spirit" (Russ Moxley), and "Leadership from the Inside Out" (Kevin Cashman).

On line groups and technology resources

- a) To Find Contacts – Jigsaw, Netprospect, LinkedIn, Plaxo, Twitter, Plaxo Pulse
- b) Triggering event updates: InsideView, Google Alerts, BizJournal Alerts, Hoovers Alerts
- c) Account Research – Hoovers, D&B, Zoominfo
- d) Industry intelligence: First Research – general industry info to prepare for calls
- e) Email intelligence: Genius – email campaigns
- f) Sales productivity: Landslide latest – like a Goldmine or others – Asst to help
- g) Online Meetings: GoToMeeting.com, WebEx
- h) Surveys: Zoomerang

A Daily Positive Affirmation:

In this moment I live an abundant life. All my needs are met and prosperity flows easily into my world. Radiating into all of my experiences is the One creative power, magnifying and expanding all the good that flows to and through me, and leading me in ways of fulfillment and affluence.

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